



VIRTUAL COLLABORATION ACROSS CULTURES

*IMPROVE YOUR COLLABORATION WITH REMOTELY
LOCATED COLLEAGUES ACROSS THE WORLD*

Many problems with remote and virtual work environments look like cultural problems, but in reality they find their origin in unclear working agreements and poor interpersonal communication. In this one-day program you learn effective and universal methods and tools for virtual collaboration, and you learn how these models should be applied across different cultures. Topics that we will cover are team dynamics, building trust, managing conflict and disagreement, motivating and inspiring others, building commitment and addressing performance issues.

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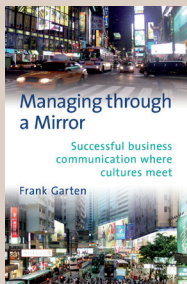
WAY OF WORKING

The workshop is highly interactive. Although we discuss a lot of models and tools (in essence this is a crash course in the models for effective collaboration), there is sufficient room for bringing in individual experiences and cases. The course is mainly practical, designed to give project managers and other (technical) professionals the tools that they can apply the next day when back at work. Some clients prefer to integrate this workshop in their team offsite event. This one-day workshop is provided in-company to groups of max. 16 participants. In-company tariff for one day: € 2.695*. For the two-day version: € 4.295*.

This fee includes:

- Full workshop
- Pre-work (assignment and pre-reading)
- End-of-day assessment of gained insights
- Book "Managing Through a Mirror" by Frank Garten
- A reading which contains all tools and models, and practical examples of their application
- 20-min one-to-one Skype consultation for each participant after the course

* Tariff is excl. BTW and excl. conference package



TARGET GROUP

Professionals who manage or participate in cross-cultural teams that cooperate remotely across several locations. These can be marketing-, sales-, management- or project-teams. The course focuses on the team work aspects rather than the functional aspects of team work, and positions the collaboration tools in virtual and multicultural work environments.

CONTENT

The course deals with the main tools and tips for collaboration in teams (project management, team communication, motivating and engaging team members, setting targets and measuring performance, dealing with disagreement and conflict). Each block will be highly interactive and practical. Participants receive practical insight and tips for how these tools can be adapted for or used in a virtual workspace, and in a cross-cultural environment. The one-day version of the program covers all tools and methods and has limited room for practice. The two-day version of the same program uses real-life cases of participants to be analyzed collectively, and offers more practice.



**Frank
Garten**

Frank Garten is a Netherlands-based business speaker, facilitator and trainer, specialized in 'clear conversations at work'. He has a specific expertise in communication and cooperation with people from different cultures. Frank is author of 3 books and provides lectures, public speaking and workshops across the globe. His workshops are full of practical tips that can be applied tomorrow when back at work. Frank has many years of experience as project manager, commercial manager and general manager in international businesses. With a PhD in Physics he can quickly connect to the work context of technical specialists, as well as senior management. With an open and enthusiastic style, he confronts people and supports them to increase their impact.