



CLARITY IN CONVERSATIONS

HAVE CRYSTAL CLEAR DIALOGUES ABOUT THE ESSENCE

Problems tend to go underground when they are not addressed: they start to live a life of their own. Not in the open, but their disrupting power grows. We often avoid difficult conversations, and with that we sabotage our own progress. This workshop provides you with all the tools and equipment needed to improve the quality of your dialogues with colleagues, stakeholders and management across the company hierarchy. Speak with power. Listen with curious intent. Build meaningful relationships. Improve cooperation by learning to 'discuss the undiscussable'.

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The workshop is highly interactive. In a feedback-rich environment, participants are challenged to increase the clarity in their dialogues. We build this up step by step, introducing the theoretical concepts behind the tools, and then engaging in practice. The one-day version of the workshop covers the basic tools and offers constant practice: in the two-day version we go much deeper and apply to concepts to real-life work situations. Many clients integrate this workshop in their offsite event. This one-day workshop is provided in-company to groups of max. 10 participants.

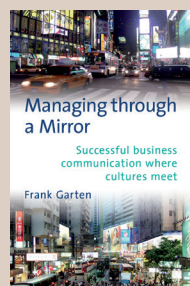
In-company tariff for one day: € 2.495*.

For the two-day version: € 4.195*.

This fee includes:

- Full workshop
- Pre-work (assignment and pre-reading)
- End-of-day assessment of gained insights
- A reading which contains all tools and models, and practical examples of their application
- 20-min one-to-one Skype consultation for each participant after the course

* Tariff is excl. BTW and excl. conference package



TARGET GROUP

This workshop is for business professionals (project leaders, engineers, technical specialists, functional managers) who rely on effective interactions with others to achieve results. They realize that there is always room to improve their communication with others.

CONTENT

We present a simple yet powerful model for communication and influencing, and practice with the application of this model to real-life situations. Participants engage in constant dialogue with others and receive intense and direct feedback on their skills and on the level of clarity they succeed to establish. Aim of the workshop is that participants walk out with a wide range of tools and skills to significantly increase the quality of their interactions with others.



Frank Garten is a Netherlands-based business speaker, facilitator and trainer, specialized in 'clear conversations at work'. He has a specific expertise in communication and cooperation with people from different cultures. Frank is author of 3 books and provides lectures, public speaking and workshops across the globe. His workshops are full of practical tips that can be applied tomorrow when back at work. Frank has many years of experience as project manager, commercial manager and general manager in international businesses. With a PhD in Physics he can quickly connect to the work context of technical specialists, as well as senior management. With an open and enthusiastic style, he confronts people and supports them to increase their impact.